

VALUE ADDED SERVICES

Tools for Today's Market



Which Level of Services Would You Prefer?

When a buyer agency relationship exists between you and your chosen Real Estate Agent, you are entitled to special fiduciary client level services.

Loyalty - the real estate agent must act in the best interest of the buyer

Obedience - must follow the lawful instructions

Disclosure - of all material facts such as relationships between agent and other parties, existence of other offers, status of earnest money, seller's financial condition, property's true worth, commission split with other brokers, and legal effect of important contract provisions.

Confidentiality - any discussions, facts, or information that should not be revealed to others but does not include responsibility of fairness and honesty in dealings with all parties.

Accounting in dealings - reporting of where any money placed in the hands of the broker is kept.

Reasonable Skill and Care - arriving at a reasonable purchase price and advising buyer of such, affirmatively discovering material facts and disclosing them to the buyer, investigating the material facts related to the sale.



With buyer agency, ***your*** interests will be represented in the purchase of your home. Agency is a legal relationship and a written agreement should be completed to explain all the duties and responsibilities.



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