

VALUE ADDED SERVICES

Tools for Today's Market



"Your Best Interest First"

Buying a home is no small matter. Besides being the largest financial transaction you may ever undertake, it's probably also the most complex.

I would be honored if you allowed me to assist you with the process. Below are just a couple of services I provide that create an Individual Point of Difference that separate me from other real estate agents within the industry. All of the services I provide are free of charge and I offer to all of my clients. For a personal consultation, feel free to contact me directly.

Buyer Assistance Program

I have developed a special process called The Buyer Assistance Program. I offer this service as a free consultation to provide you with an overview of what to expect during the home purchasing process. It is also structured to provide you with a unique set services and strategies to simplify the home purchase process and help you achieve your personal and financial goals.

Buyer Profile System

One of the easiest ways for you to learn what is new on the market is to request a personalized "Buyer Profile System". This complementary service will be set up for you to receive daily emails that include distress sales, bank foreclosures, corporate owned, estate sales, and fixer uppers that YOU CAN ADJUST and search YOURSELF. This is my no pressure, no hassle approach to assist you with finding the home of your dreams.

Customized Financial Analysis

I have created specific tools to assist you with analyzing the financial obligations for your particular buying or selling situation. The following are examples of just a few of my financial analysis tools: Estimated Purchase Costs and Closing Cost Analysis (before writing an offer on a property), Rent vs Owning, Cost of Waiting to Buy, 2/1 Buy Down Analysis, Cost Benefit Analysis for Rental Property, Return On Investment Comparison, Mortgage Accelerator, and many more.

Educational Videos

I know your time is valuable so I have developed a series of educational videos to educate you that are concise and to the point containing the information that is pertinent to you. These videos will contain useful explanations of the purchasing process and commonly used terms that will be referred to during your real estate transaction.



Personalized Property Profile

Once you have decided on the home you would like to purchase, I provide you with a custom "Personalized Property Profile" report which includes additional information that is useful to know about the property you are purchasing. This detailed report includes information regarding property details, comparable home sales to the property you are purchasing, community demographics and reports, and nearby schools.

Client Appreciation Program (CAP)

My customer appreciation program, CAP, provides an exclusive package of complimentary services to assist homeowners to become better stewards of their real estate by increasing value and wealth positions, maintaining property condition, and improving livability. My intention of providing this service is to establish a long-term, on-going relationship so that when members are ready to buy or sell a home, they will want to do business with me.

OTHER COMPLIMENTARY SERVICES OFFERED TO HELP YOU IN YOUR HOME TRANSACTION

Buyer and Seller Guides • Consumer Credit Scoring Tools • Free, No Obligation Consultation



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